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BTG PARTNERS WITH CU ADVISORS, LLC

BTG has partnered with CU Advisors, LLC- providing clients with access to vendor procurement and contract negotiation solutions and expertise.

Boston, MA, October 1, 2019– For over 20 years, Buckley Technology Group (BTG) has been committed to providing Vendor Management solutions to financial institutions. Vendor procurement best practices include a bidding and proposal process to ensure the vendor and product contracted for aligns with the institution’s strategic goals and objectives. We recognize that this process can be challenging especially in navigating through RFPs (request for proposals) and contract negotiations, which is why we’re pleased to announce BTG’s partnership with CU Advisors, LLC.

The consultants at CU Advisors have extensive knowledge and decades of experience working in the credit union and banking industry. CU Advisors provides RFP Evaluations to help financial institutions put in place efficient vendor relationships by ensuring products and services meet the business needs and expectations. CU Advisors also provides Contract Negotiation and Price Reduction reviews to help financial institutions save considerable costs by renegotiating service fees. Contact BTG for more information on how CU Advisors can help your institution remain competitive by negotiating cost savings and aligning with the most appropriate vendors.

About CU Advisors

CU Advisors was founded by Roger Lopez, who has spent the last 20 years of his career as a leader within the banking technology industry. Roger has worked with over 200+ financial institutions excelling in managing system conversions; reviewing and negotiating contracts; and the creation and development of core systems, digital channels, and payment solutions. Using his experience and expertise, CU Advisors will determine the needs of an institution and pair the appropriate solution to find the best possible value. Please visit www.cu-advisors.com for additional information.

About BTG

Since 1999, Buckley Technology Group has been a leading provider of compliance solutions for financial institutions nationwide. BTG’s professional and consulting services comes with years of expertise, industry-specific knowledge, and proven trust allowing clients to effectively manage compliance in alignment with federal and state regulations. More notably, BTG’s professional and consulting services are backed by direct support and guidance available from dedicated Compliance Consultants ensuring easy access to resources needed to maintain compliance. Please visit our website www.buckleytechgroup.com for additional information on our products and services.

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